



# HEALTHY HAIR STARTS AT THE ROOT

















# SCALP SYNC

introducing prescriptive solutions for all scalp types: dandruff-prone, oily, dry and sensitive





# AN IMBALANCE IN THE SCALP

can lead to dandruff, dryness, oiliness and irritation

#### THE SURFACE OF THE SCALP

has a population of healthy bacteria called the **microbiome.** 

# MAINTAINING EQUILIBRIUM WITHIN THE MICROBIOME

is key to scalp and hair health.

	MICROBIOME	SCALP IMPACT		
	IMPACT	MODERATE	HIGH	
EXCESS SEBUM	Abundance of yeast (Malassezia)	OILY SCALP Hair looks & feels greasy more quickly	DANDRUFF- PRONE Appearance of large heavy flakes	
LACKING SEBUM	Abundance of bacteria	DRY SCALP Tightness + small, light flakes sloughing skin	SENSITIVE SCALP Irritation + redness and uneven tone	

# NEEDS GENTLE & RESTORATIVE FORMULAS

the perfect balance of calming, clarifying, and conditioning

# CLARIFYING AND BALANCING GLYCOLIC ACID

a gentle exfoliating active that increases cell turnover to help remove product buildup and dead cells that can disrupt the healthy function of hair follicles.

Boosts moisture from within.



# FERMENTED TEA

a powerful combination of antioxidants from fermented black tea with anti-inflamatory properties of green tea. Helps reduce irritation and itchiness.

# **BE THE EXPERT**

in diagnosing your client

WHAT DOES YOUR CLIENT FEEL?	Scalp feels tight or inflexible	Scalp feels irritated or raw	Scalp feels "tingly" toward the end of day	Uneven scalp surface
	Itchy	Itchy	Greasiness	Itchy and/or greasiness
WHAT DO YOU SEE?	Small, light flakes that look like dust on shoulders	Redness on the scalp	Hair looks greasy toward the end of day or the day after shampooing	Larger, heavy flakes that stick in hair and may also land on shoulders
				Distinct patches of white or yellow flakes on scalp
SCALP CONCERN				

# DRY SCALP

The scalp is producing less sebum than is needed. The scalp surface becomes dry and flaky the same way that dry skin on the body can crack and flake. Dry scalp is commonly mistaken for dandruff.



#### **SENSITIVE** SCALP

Sensitivity is often caused by dryness combined with an abundance of bacteria or other environmental aggressors.



## OILY SCALP

The scalp is producing more sebum than is needed to nourish the hair and scalp. The hair is unable to absorb the excess sebum, making it difficult for this person to skip a shampoo day.



#### **DANDRUFF-**PRONE

Dandruff is caused when there is an abundance of Malassezia (yeast) on the scalp. Yeast thrives when excess sebum is present.



### DANDRUFF-PRONE SCALP



SCALP CARE

FOR ALL

unique, customized regimens

for each scalp concern

Helps eliminate scalp itching, flaking & redness associated with dandruff

Purifying Scalp Concentrate Anti-Dandruff Shampoo Universal Conditioner

scalp feels
balanced and
fresh for up to
72 hours\*

#### OILY SCALP



Immediately clarifies and removes up to 100% residue buildup and excess oil

Purifying Scalp Concentrate Clarifying Shampoo Universal Conditioner Oil Balancing Serum

scalp looks and feels **purified for up to 48 hours\*** 

## DRY OR SENSITIVE SCALP



Immediately calms and balances the scalp with weightless hydration

Purifying Scalp Concentrate Calming Shampoo Universal Conditioner

> scalp feels soothed with hydration for up to 72 hours\*

# KICKSTART YOUR **CLIENT'S ROUTINE WITH** A BALANCED SCALP

exfoliates, calms, and hydrates the scalp in one step

A pre-shampoo treatment that harnesses the power of glycolic acid to gently and effectively exfoliate the scalp to help optimize follicle function.

#### **OILY SCALP**

Removes dirt and product buildup trapped by excess sebum on the scalp



\*after one use of Scalp Sync Purifying Scalp Concentrate, Clarifying Shampoo, Universal Conditioner and Oil Balancing Serum

#### DANDRUFF-PRONE SCALP

Loosens flakes and removes excess oil and contaminants



\*after one use of Scalp Sync Purifying Scalp Concentrate, Anti-Dandruff Shampoo and Universal Conditioner

#### DRY OR SENSITIVE SCALP

Clears dehydrated and dead skin cells that cause flaking and harbor irritants



\*after one use of Scalp Sync Purifying Scalp Concentrate, Calming Shampoo and Universal Conditioner

ONCE THE SCALP HAS BEEN PREPARED IN THIS WAY, OUR CUSTOMIZED CARE REGIMENS GO TO WORK ADDRESSING THE UNIQUE NEEDS OF EACH SCALP.

#### meet the regimen

step 1 CLARIFY

### **FOR ALL SCALP TYPES**

**Purifying Scalp Concentrate** 

#### WHAT IT IS

A gentle rinse-off scalp treatment, infused with **fermented tea** and **glycolic acid**, that is used as a pre-shampoo. Can be used on all scalp types to balance the scalp.

#### WHAT IT DOES

It exfoliates and clarifies the scalp from buildup, excess oil, impurities and dead skin after one use. Hair and scalp are left feeling refreshed and reinvigorated.

#### **HOW TO USE**

Before shampooing, section dry hair to expose scalp. Apply nozzle directly to scalp to apply 10ml of product evenly throughout the scalp. Massage for 5 minutes and leave on for a recommended time of 15 minutes, then rinse.

Suitable for color-treated hair











step 2 **CLÉANSE** 

# **SELECT** ONE SHAMPOO TO CUSTOMIZE THE ROUTINE

### FOR DANDRUFF-**PRONE SCALP**

**Anti-Dandruff Shampoo** 

#### WHAT IT IS

A gentle shampoo infused with Zinc Pyrithione, fermented tea, and glycolic acid.

#### WHAT IT DOES

Helps eliminate scalp itching, irritation, redness, scaling and flaking associated with dandruff. Scalp feels fresh and balanced. Hair is left soft, smooth, hydrated and manageable with a natural-looking shine.

#### **HOW TO USE**

For best results, use at least twice a week or as directed by a physician. Shake well. Apply evenly onto scalp. Leave on 1-3 minutes. Rinse. Repeat if necessary.

Suitable for color-treated hair



### **FOR OILY SCALP**

**Clarifying Shampoo** 

#### WHAT IT IS

A clarifying shampoo that removes residue, buildup and excess oil & sebum. Infused with fermented tea and glycolic acid.

#### WHAT IT DOES

Clarifies the scalp and removes up to 100% residue removal, buildup and excess sebum and oil while balancing sebum and moisture levels. Restores volume and lift to hair. Leaves hair with a natural softness and shine.

#### **HOW TO USE**

Apply to wet hair by gently massaging onto scalp and hair. Rinse. Follow with Universal Conditioner.

Suitable for color-treated hair

### FOR DRY OR **SENSITIVE SCALP**

**Calming Shampoo** 

#### WHAT IT IS

A gentle shampoo for dry & sensitive scalps infused with fermented tea and glycolic acid.

#### WHAT IT DOES

Gently cleanses, calms and balances scalp with weightless hydration to prevent dryness and tightness from lack of moisture. Gently cares for hair making it smooth and more manageable with a healthier-looking scalp.

#### **HOW TO USE**

Apply to wet hair by gently massaging onto scalp and hair. Rinse. Follow with Universal Conditioner.

BION AGE

Suitable for color-treated hair

































#### step 3 CONDITION

### **FOR ALL SCALP TYPES**

**Universal Conditioner** 

#### WHAT IT IS

A gentle, lightweight conditioner, infused with fermented tea and glycolic acid, that is ideal for all scalp types.

#### WHAT IT DOES

Nourishes to condition hair and promote a healthy scalp. For those with dry scalp, the conditioner can be used as a treatment by applying directly to scalp and lengths for a balanced, healthier-feeling scalp. Leaves hair looking healthy and conditioned.

#### **HOW TO USE**

After Shampoo, apply to wet hair. Leave in 1-3 minutes. Rinse thoroughly. Can be applied directly on scalp.



### **FOR OILY SCALP**

Oil Balancing Serum

#### WHAT IT IS

A lightweight, leave-in oil-control treatment infused with fermented tea.

#### WHAT IT DOES

Used on wash days to absorb and reduce excess oil for fresh-feeling and fresh-looking scalp and hair in between washes. Helps prevent sebum from traveling down the hair strand with continued use.

#### **HOW TO USE**

After washing, separate towel-dried hair to expose scalp. Apply a drop every inch onto the scalp and then massage into the skin for 1 minute. Dry hair and scalp as usual. In case of contact with eyes, rinse them immediately.













universal conditioner revitalisant universel







BIOI ACE







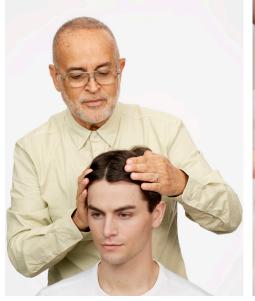






# BOOST YOUR SERVICE AND RETAIL REVENUE

three unique, in-salon scalp services to address your clients' specific needs







**SERENITY** for dandruff-prone scalps



orone scalps f

Purifying Scalp Concentrate Anti-Dandruff Shampoo Universal Conditioner

Purifying & detoxifying treatment for dandruff-prone scalps. Cleanses away flakes and treats with active **Zinc Pyrithione.** 

**PURITY** for oily scalps



Purifying Scalp Concentrate Clarifying Shampoo Universal Conditioner Oil Balancing Serum

Clarifying & refreshing treatment for oily scalps.
Incorporates our leave-in serum to balance and control oil.

**CLARITY** for dry & sensitive scalps



Purifying Scalp Concentrate
Calming Shampoo
Universal Conditioner

Calming & hydrating treatment for dry & sensitive scalps. Includes a blend of nourishment and massage soothe the scalp.

# PROVIDE A RECOMMENDATION AS A TRUSTED PRO

clients may have different concerns for their scalp than they do for their hair

# INTEGRATE SCALP SYNC INTO YOUR BIOLAGE HAIR & SCALP ROUTINE

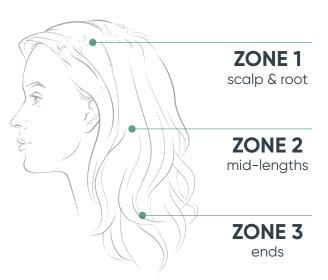
#### **CYCLING METHOD**

Incorporate **Scalp Sync** regimen as a regular interval in your Biolage hair & scalp care routine



#### **ZONE METHOD**

Use **Scalp Sync** regimen in Zone 1 and your Biolage haircare regimen in Zones 2 & 3



AS A RESULT, YOU MAY RECOMMEND PRODUCTS
FROM MULTIPLE RANGES TO MEET THEIR NEEDS AND BUDGET

OR

# SCALP SYNC FAQs

### WHAT HAIR TYPE BENEFITS MOST FROM USING SCALP SYNC?

Although all hair types will see some level of benefit, this range is primarily focused for oily, dry, sensitive, and dandruff-prone scalp types.

# CAN THE SCALP SYNC PURIFYING SCALP CONCENTRATE BE USED AS AN OVERNIGHT TREATMENT OR AS A LEAVE-IN?

It is not recommended to use **Scalp Sync Purifying Scalp Concentrate** in any of these ways.

This is a rinse out pre-treatment which should be applied and massaged in before shampooing as directed. Do not exceed the 15-minute timing.

### HOW LONG BEFORE YOU SEE RESULTS OF THE PURIFYING SCALP CONCENTRATE?

When followed with **Scalp Sync Shampoo** and **Conditioner**, results are seen the same day.

### HOW DOES SCALP SYNC DIFFER FROM OTHER BIOLAGE HAIRCARE RANGES?

Our Biolage hair care ranges address a multitude of hair concerns. However, what makes **Scalp Sync** different is its focus on providing customized solutions for all scalp types while also caring for the hair strands.

# DO YOU HAVE TO USE THE PURIFYING SCALP CONCENTRATE AND/OR OIL BALANCING SERUM WITH SCALP SYNC SHAMPOOS AND SCALP SYNC UNIVERSAL CONDITIONER?

It's recommended to use Scalp Sync Purifying Scalp Concentrate and/or Scalp Sync Oil Balancing Serum with Scalp Sync Shampoos and Scalp Sync Universal Conditioner. However, the treatments deliver benefits of their own and can be used with another Biolage haircare range if it better suits your client. It is not recommended to use the Cooling Mint Shampoo on the same day as the Purifying Scalp Concentrate due to the potential for heightened sensitivity from menthol applied on a freshly exfoliated scalp.

### WHAT'S HAPPENING WITH EXISTING BIOLAGE PRODUCTS?

Clean Reset Normalizing Shampoo	Replaced by new Scalp Sync Clarifying Shampoo	
Scalp Sync Cooling Mint Shampoo	Staying in the Biolage portfolio but moving to its own franchise	
Scalp Sync Anti-dandruff Shampoo	Reformulated for an optimized fit in the new <b>Scalp Sync</b> franchise	
Scalp Sync Conditioner	Replaced with new Scalp Sync Universal Conditioner	

### CAN SCALP SYNC PRODUCTS BE USED ON HAIR EXTENSIONS?

Yes, the products can be used on scalps with 100% human hair extensions in which the cuticle has not been altered from its original state prior to purchase. Apply product to the scalp or human hair potion of the weft, only avoiding any points of adhesion. If it is not possible to avoid points of adhesion, we do not recommend use of these products. However, **Scalp Sync** products could be ideal when used between extension services for a calming and soothing effect on scalp.

### WHY IS THERE A SUNBURN WARNING ON MOST OF THE PRODUCTS?

Alpha hydroxy acids (AHAs) are found in a number of hair and skin cosmetic products, as they are known to help cleanse without stripping moisture. The US FDA advises that all cosmetic products containing AHAs that are topically applied to the skin have the potential to increase the skin's sensitivity to sunlight and recommends very specific usage instructions on these types of products. **Scalp Sync** products are hair products that contain the AHA known as glycolic acid and are not intended for topical application to the skin. However, unintentional exposure of the skin may occur during regular use and that's why the FDA's recommended statements are included on the packaging for your understanding and awareness.

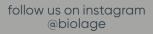
# EMPOWER YOURSELF TO BECOME A SCALP EXPERT













subscribe to us on youtube youtube.com/biolage



like us on facebook facebook.com/biolage



like us on pinterest @BiolageProfessional